

UTAH'S No 1 REAL ESTATE TEAM

The Stern Team is a full service real estate team that helped buy and sell over 340 properties in 2015 - about a property a day! Commitment to servicing their clients and the "client experience" has led the team to receive over 80% of their business through referrals.



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HOME VALUE REPORT

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CLIENT SUCCESS STORY

WHO PAYS CLOSING COSTS IN SALT LAKE CITY?

DON'T SKIP THIS INSPECTION WHEN BUYING A HOME

INSIDE YOUR MAY 2016 NEWSLETTER



KW REALTY
SALT LAKE CITY
KELLERWILLIAMS REAL ESTATE

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T H E S T E R N T E A M



Thank you for your continued support of The Stern Team. We are privileged to serve you and all of the referrals you send us. We currently have a lack of inventory along the Wasatch Front for homes under \$350,000. We literally have hundreds of buyers that are looking for a good home to come on the market in this range. Can you help these buyers? If you hear of anyone that is thinking of selling their home in the next 90 days, will you please call me, email me or text me their info? I promise to make you look good!

801-859-7509 or Josh@ServingSaltLake.com



The Stern Team at your service



WE CAN HELP WITH YOUR REAL ESTATE NEEDS

EXPERT ADVICE

MARKET UPDATES

HOME SELLER TIPS

If you're looking to buy or sell a home, get all the information and the latest updates, tips, and tricks from The Stern Team – your professional Wasatch Front Real Estate Agents.

www.thesternteam.blogspot.com



DON'T SKIP THIS INSPECTION WHEN BUYING IN SALT LAKE COUNTY

The last thing you want to do is spend an additional \$2,500 to \$10,000 after you've moved into your new house to accommodate a sewer line problem. I recommend having a small operation inspect the sewer line with their cameras. Large franchise operations tend to recommend replacing the entire sewer line, which is just more money in their pockets.

Go to www.tinyurl.com/SternTeamSells to watch.

WHO PAYS CLOSING COSTS IN SALT LAKE CITY?

What are closing costs? Who pays them? In the video, I'll answer those questions for you. I'll also discuss how a buyer should handle closing costs in order to get the property they want in our hot market. Closing costs are fees that are associated with the end of the transaction.

Go to www.tinyurl.com/SternClosingCosts to watch.

THANK YOU

FOR YOUR REFERRALS

Jennifer & Travis Foxley	Tiffany Oakwood
Tracy & Marianne Madsen	Glenn Beck
Johnson & Johnson	Tienna Warner
Mary Ann Day Callister	Ryan Nichols
Emily & Rick Kasper	Doug Wright



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