

# 10

# Steps to Buying a Home

1

## Initial Consultation

Discuss your goals and how your realtor can help



2

## Mortgage Pre-Approval

This will give you an essential tool you need to make an offer once you find the right home for you



3

## MLS Updates

Set up email alerts so that you are receiving updates about properties as they come on the market



4

## Showings

Working around your schedule, we will make appointments at the homes you have chosen to see



5

## Market Analysis

Narrow down your search to a neighborhood or condominium building



6

## Drafting An Offer

Discuss the terms of your offer and compile them into a contract



7

## The Negotiation

We will fight for every penny as though it were our own money



8

## Managing the Details

We manage all the details necessary to get you to settlement



9

## Settlement

You will receive keys and become the owner of your new home



10

## After Settlement

We pride ourselves on maintaining life-long relationships with our clients and continuing to add value